## July Operating Revenues were $\mathbf{\$ 3 4 8 , 4 5 8}$.

Year-to-Date (YTD) Revenues were $\$ 2,037,349$ and were under budget $\$ 3,376$.
Revenue lines with deviations greater than $\$ 5 \mathrm{k}$ from budget were: *Newcomers

| Budget Line (Revenues) | YTD Actual | Over (Under) Budget |
| :--- | ---: | ---: |
| Golf Food \& Beverage | $\$ 130,797$ | $\$ 14,398$ |
| Lease Rental | $\$ 22,656$ | $\$ 13,334$ |
| Pro Shop Merchandise * | $\$ 11,369$ | $\$ 5,955$ |
| Building Permits \& Septic * | $\$ 5,612$ | $\$(8,759)$ |
| Golf Fees/Season Passes | $\$ 90,977$ | $\$(11,718)$ |
| Boat Rental $*$ | $\$ 23,686$ | $\$(12,250)$ |
| Social Recreation * | $\$ 9,199$ | $\$(12,363)$ |
| Marina Concessions | $\$ 159,585$ | $\$(15,037)$ |

## July Operating Expenses were $\mathbf{\$ 3 8 6 , 1 4 1}$.

Year-to-Date (YTD) Op Expenses were \$1,995,761 and were over budget \$85,080.
Expense lines with deviations greater than $\$ 5 \mathrm{k}$ from budget were: *Newcomers

| Budget Line (Expenses) | YTD Actual | Over (Under) Budget |
| :--- | ---: | ---: |
| Department Wages | $\$ 889,581$ | $\$ 41,905$ |
| Employee Fringes | $\$ 134,635$ | $\$ 31,005$ |
| Insurance | $\$ 164,759$ | $\$ 27,107$ |
| Software and Hardware Supplies | $\$ 25,866$ | $\$ 20,866$ |
| Food and Beverage | $\$ 63,804$ | $\$ 18,165$ |
| Maintenance-Building * | $\$ 22,266$ | $\$ 6,181$ |
| Maintenance-Equipment | $\$ 33,650$ | $\$ 5,750$ |
| Advertising | $\$ 51,499$ | $\$(5,146)$ |
| Utilities | $\$ 83,881$ | $\$(6,745)$ |
| Special Projects * | $\$ 1,394$ | $\$(10,106)$ |
| Contract Labor | $\$ 3,975$ | $\$(10,595)$ |
| Maintenance-Grounds | $\$ 45,812$ | $\$(12,513)$ |
| Bad Debt | $\$ 27,812$ | $\$(22,188)$ |

The above activity resulted in YTD Operating Revenues greater than Operating Expenses for an operating income of $\$ 41,588$ which was under budget by $\$ 88,456$.
$\mathbf{R \& R}$ expenditures for July were $\mathbf{\$ 1 4 , 0 5 0}$. Line items greater than $\$ 1 \mathrm{k}$ include:
Dry Dam Repairs \& Installation $(\$ 6,820)$, Pool Well $(\$ 7,230)$
All R\&R expenditures are within budget YTD except for Forestry Mower over \$3,804, Fairway Mower over \$2,640, and Dewatering Bag over \$135.
Note: BOD approved additional expense for the mower at the $1 / 2019$ meeting.
R\&R expenditures (YTD) were $\$ 203,510$ with a remaining budget of $\$ 357,890$.

