To: ACLPOA Board of Directors

## August Operating Revenues were $\mathbf{\$ 2 9 0 , 0 8 9}$.

Year-to-Date (YTD) Revenues were $\$ 2,221,343$ and were over budget $\$ 17,789$. Revenue lines with deviations greater than $\$ 5 \mathrm{k}$ from budget were:

| Budget Line (Revenues) | YTD Actual | Over (Under) Budget |
| :--- | ---: | ---: |
| Pro Shop Food and Beverage | $\$ 152,277$ | $\$ 29,768$ |
| Advertising Income | $\$ 91,000$ | $\$ 5,960$ |
| Delinquent Dues Fees | $\$ 20,295$ | $\$ 5,420$ |
| Boat Rentals | $\$ 35,470$ | $\$(8,995)$ |
| Golf Fees | $\$ 101,404$ | $\$(10,844)$ |
| Building Permits and Septic | $\$ 5,347$ | $\$(12,803)$ |

## August Operating Expenses were $\mathbf{\$ 3 0 1 , 1 5 8}$.

Year-to-Date (YTD) Op Expenses were $\$ 2,089,271$ and were under budget $\$ 11,344$.
Expense lines with deviations greater than $\$ 5 \mathrm{k}$ from budget were:

| Budget Line (Expenses) | YTD Actual | Over (Under) Budget |
| :--- | ---: | ---: |
| Food and Beverage | $\$ 68,483$ | $\$ 24,767$ |
| Legal Fees | $\$ 49,843$ | $\$ 20,843$ |
| Gas and Oil | $\$ 42,083$ | $\$ 13,208$ |
| Advertising | $\$ 62,084$ | $\$ 9,089$ |
| Employee Fringes | $\$ 119,282$ | $\$ 7,198$ |
| Fund Raisers | $\$ 10,695$ | $\$ 5,195$ |
| Utilities | $\$ 83,839$ | $\$(8,508)$ |
| Maintenance-Equipment | $\$ 21,951$ | $\$(9,199)$ |
| Postage | $\$ 523$ | $\$(9,477)$ |
| Special Projects | $\$ 2,600$ | $\$(9,900)$ |
| Resale Supplies | $\$ 151,815$ | $\$(12,585)$ |
| Land and Lake | $\$ 4,052$ | $\$(13,648)$ |
| Maintenance-Grounds | $\$ 55,535$ | $\$(14,640)$ |
| Property Taxes | $\$ 26,666$ | $\$(15,034)$ |
| Payroll Taxes | $\$ 84,454$ | $\$(15,768)$ |
| Insurance | $\$ 119,359$ | $\$(21,411)$ |
| Contract Labor | $\$ 8,901$ | $\$(31,364)$ |
| Department Wages | $\$ 870,283$ | $\$(34,813)$ |

The above activity resulted in YTD Operating Revenues greater than Operating Expenses by $\$ 132,072$ which was over budget by $\$ 29,133$.

R\&R expenditures for August were $\mathbf{\$ 8 , 0 4 3}$. Line items greater than $\$ 500$ include:
Stream bank stabilization (\$888) and Trails (\$7,155).
All expenditures are within budget Year-to-Date (YTD), except for pool concrete repair, $\$ 9,500$, was a safety issue and not budgeted, and rental boat $\$ 1,460$.
$R \& R$ expenditures (YTD) were $\$ 426,856$ with a remaining budget of $\$ 221,934$.

